

ACKNOWLEDGEMENT COPY



GlaxoSmithKline

MSK/0375/FI
July 11, 2014

GlaxoSmithKline Pakistan Limited
35-Dockyard Road, West Wharf,
Karachi-74000, Pakistan.
UAN: 111-475-725
Tel: 92-21-32315478-82
Fax: 92-21-32314898

Mr. Muhammad Ghufan,
Deputy Chief Manager,
Karachi Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

Dear Sir,

Re: **FREE-FLOAT 30-06-2014**

We refer to your letter No. KSE/N-3701 dated June 28, 2007 and give the required information in respect of FREE-FLOAT on the prescribed format.

We assure you of our co-operation at all times.

Regards,

Yours truly,
GlaxoSmithKline Pakistan Limited

A handwritten signature in black ink, appearing to read 'Shahid Mustafa Qureshi', written over the printed name.

SHAHID MUSTAFA QURESHI
Company Secretary

Encl: as above

A small, handwritten mark or signature in the bottom left corner of the page.

GlaxoSmithKline Pakistan Limited

TOTAL OUTSTANDING SHARES

As of June 30, 2014

No	Category of Shareholder	Shares Held in Physical Form		Shares Held in CDC		Total Shareholding		% Holding
		No of Shareholders	Shares Held	No. of Shareholders	Shares Held	No. of Shareholders	Shares Held	
1	Promoters/ Directors/ Acquirers	1	825	2	7,829	3	8,654	-
2	Persons / Bodies with "Controlling Interest"	-	-	-	-	-	-	-
3	Government Holding as Promoter/Acquirer	-	-	-	-	-	-	-
4	Associated/Group Companies (Cross-holdings)	4	263,029,794	-	-	4	263,029,794	82.59
5	Shares that could not be sold in the open market, in normal course	-	-	-	-	-	-	-
6.	Shares held with General Public	2,168	5,159,895	4,501	50,268,935	6,669	55,428,830	17.41
	TOTAL	2,173	268,190,514	4,503	50,276,764	6,676	318,467,278	100



GlaxoSmithKline

MSK/0377/FI
July 11, 2014

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Mr. Rana Naveed Ahmed,
Joint Secretary,
Lahore Stock Exchange Limited,
LSE Plaza, 19 – Khayaban-e-Aiwan-e-Iqbal,
LAHORE-54000

Dear Sir,

Re: FREE-FLOAT OF SHARES

In accordance with Notice No.11291 dated March 27, 2007, we provide the Free-Float of shares of our Company as on 30-06-2014 hereunder:

Total outstanding shares		318,467,278
Less Shares held by Directors/Sponsors	8,654	
Government holdings as promoter/acquirer/controller	-	
Shares held by Associated Companies (Cross holdings)	263,029,794	
Shares held with General public in physical form	<u>5,159,895</u>	<u>268,198,343</u>
<u>Free-Float</u>		<u>50,268,935</u> =====

Total number of shares available in C.D.S 50,276,764
Total number of shares in physical form 268,190,514

Yours sincerely,
GlaxoSmithKline Pakistan Limited

SHAHID MUSTAFA QURESHI
Company Secretary

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MSK/0376/FI
July 11, 2014

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35-Dockyard Road, West Wharf,
Karachi-74000, Pakistan.
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Tel: 92-21-32315478-82
Fax: 92-21-32314898

The General Manager,
Karachi Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi.

Dear Sir,

Re: **FREE-FLOAT OF SHARES**

In accordance with Notice No.KSE/N-4483 dated July 19, 2006 and the Regulation No.21(3) of the Listing Regulations of the Karachi Stock Exchange, we provide the Free-Float of shares of our Company as on 30-06-2014 hereunder:

Total outstanding shares		318,467,278
Less Shares held by Directors/Sponsors	8,654	
Government holdings as promoter/acquirer/controller	-	
Shares held by Associated Companies (Cross holdings)	263,029,794	
Shares held with General public in physical form	<u>5,159,895</u>	<u>268,198,343</u>
<u>Free-Float</u>		<u>50,268,935</u> =====

Total number of shares available in C.D.S 50,276,764

Total number of shares in physical form 268,190,514

Yours sincerely,
GlaxoSmithKline Pakistan Limited


SHAHID MUSTAFA QURESHI
Company Secretary

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