



Meeting link and Q&A via Vevox

<p>MS Team Link for Attendees</p>	<p>https://teams.microsoft.com/l/meetup-join/19%3ameeting_YjFIYTcxM2ltNWVIZi00MGIzLTgzYWQtYzg4MTA2ZWlzMzc5%40thread.v2/0?context=%7b%22Tid%22%3a%2263982aff-fb6c-4c22-973b-70e4acfb63e6%22%2c%22Oid%22%3a%22d50ce047-1614-41b7-9379-cf569a14071f%22%7d</p> 
<p>Posting of Q&As via Vevox</p>	<p>Login to https://vevox.app/ Session ID:149-402-623 Or scan the QR Code</p> 

Agenda

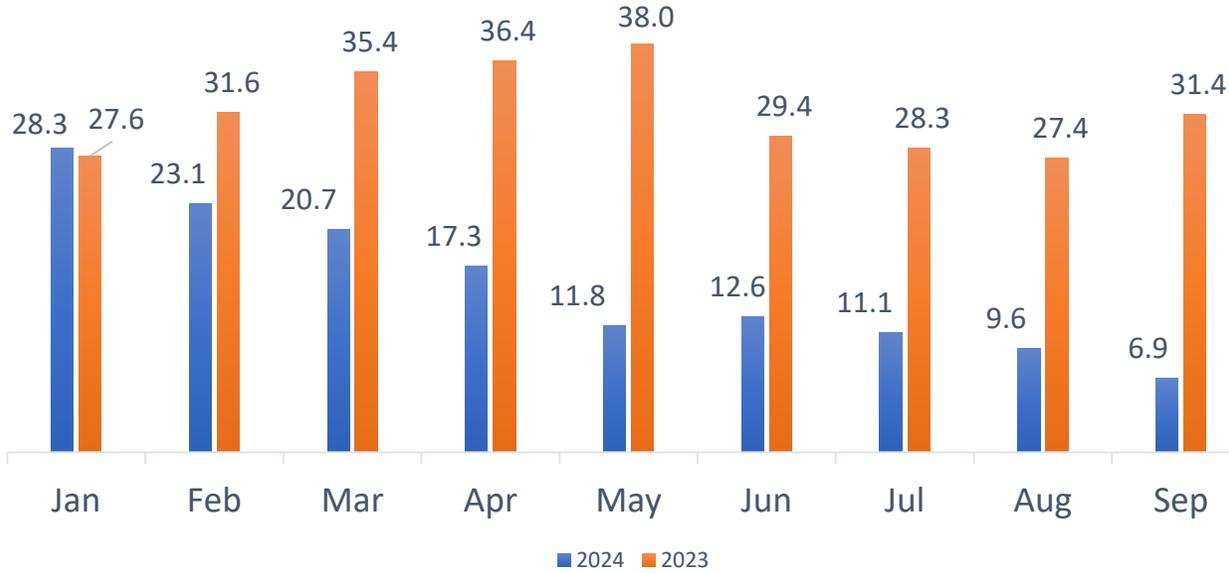


GSK

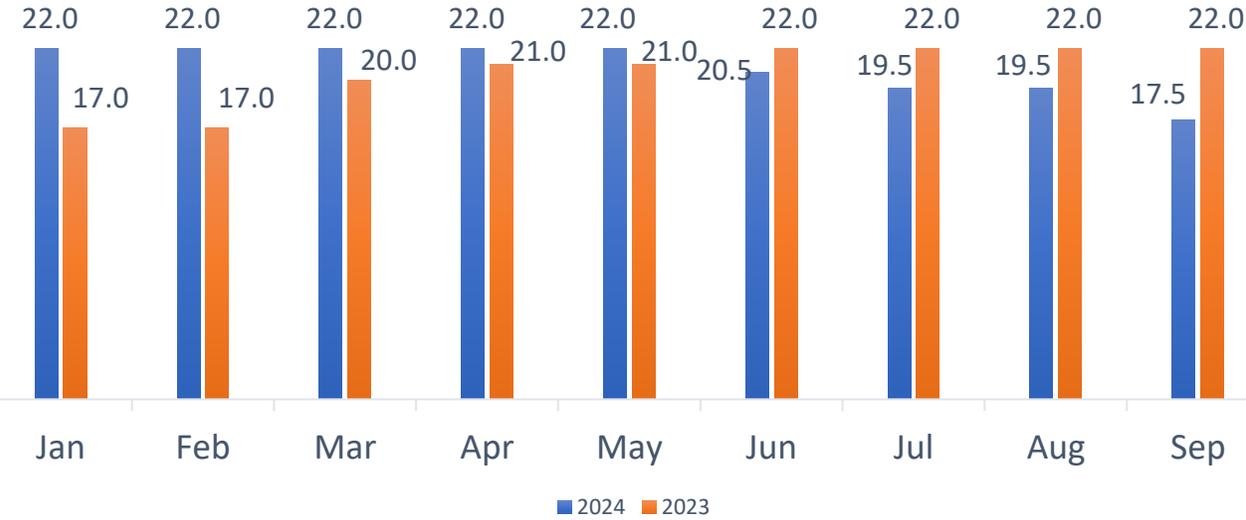
Economic Overview

Economic Overview

CPI inflation %



Monetary Policy Rate %

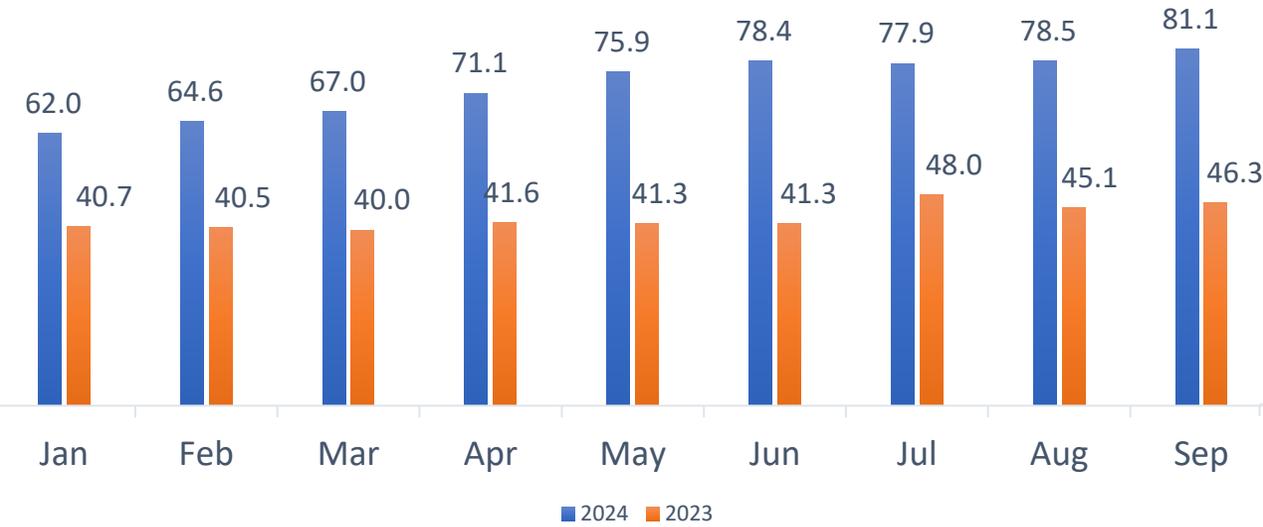


 **Lowest inflation in past 2 years. Expected to reduce further**

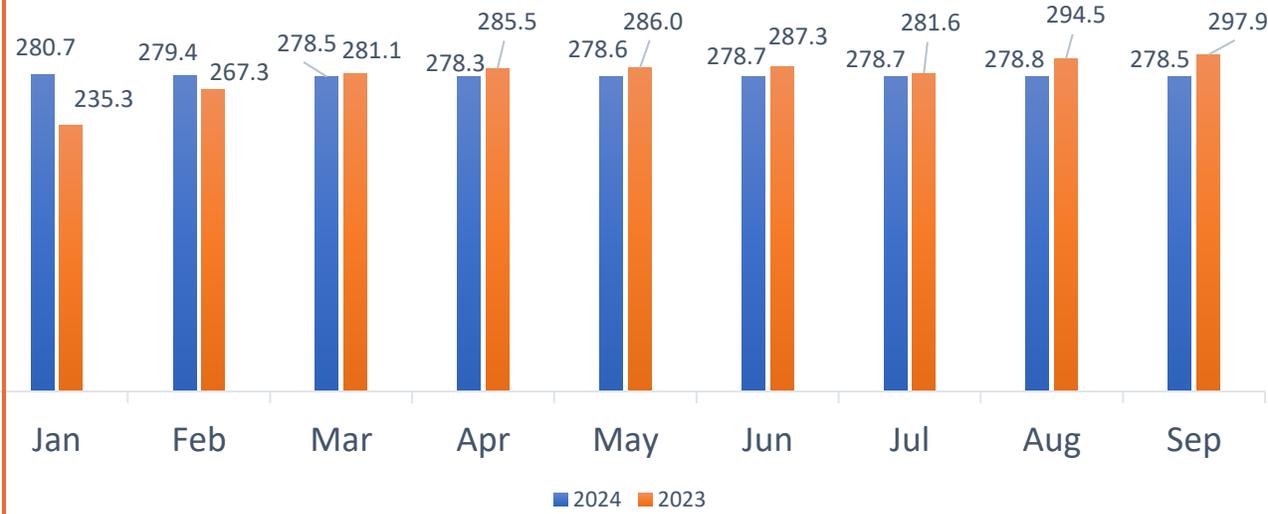
 **- 15% in October 2024, expected to reduce to low double digit by end of the fiscal year**
- FY 2024 GDP growth 2.38%

Economic Overview

KSE – 100 (monthly average)



Monthly Exchange Rates



 **All time high. Stock exchange shows investors' confidence in economy**

 **Exchange rate remained stable during the year**

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Company Overview

Board of Directors



Ms. Lai Kuen Goh
(Chairperson)



Ms. Erum Shakir
Rahim
(Chief Executive Officer)



Mr. Hasham Baber
(Chief Financial Officer)



Ms. Maheen Rahman
(Independent Director)



Mr. Muneer Kamal
(Independent Director)



Mr. Mehmood
Mandviwalla
(Non-Executive Director)



Mr. Simon Foster
(Non-Executive Director)

- Ms. Hina Mir appointed as Company Secretary on June 11, 2024.

The GSK logo is rendered in a bold, white, sans-serif font against a vibrant orange background. The letters are thick and blocky, with a slight shadow effect that makes them stand out. The 'G' is particularly stylized with a rounded top and a thick stroke. The 'S' and 'K' are also very bold and blocky. The logo is positioned on the left side of the frame, with a white speech bubble shape extending from its right edge towards the text on the right.

GSK

Our purpose

We unite science, technology
and talent to get ahead
of disease together

How we'll get Ahead Together

Our culture and thriving GSK people

**Ambitious
for patients**

We're investing in innovation and growth at pace to achieve health impact at scale

**Accountable
for impact**

We set focused objectives with clear measures of success

Do the right thing

We act responsibly and aim to lead the way on issues that matter



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Financial Outline

Key financial highlights

	Sep 30, 2024	Sep 30, 2023
Net sales	Rs. 43.6 b	Rs. 37.0 b
Gross profit	Rs. 9.5 b	Rs. 2.6 b
Gross margin	21.9%	7.1%
Profit / (loss) after tax	Rs. 3.6 b	Rs. (0.4 b)
Earning per share	Rs. 11.25	Rs. (1.23)

Key Financial Ratios

Ratios	Sep 30, 2024	Sep 30, 2023
Return on equity	14.2%	-1.9%
Current Ratio	1.68	1.58
Inventory days	125	103
Receivable days	4	8
Payable days	66	46

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Questions & Answers